

PMB

July 16, 2011

Re: Mr. David Koontz

~~To Whom It May Concern:~~

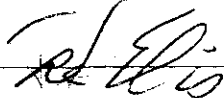
I have known David Koontz for approximately ten years and have had the opportunity to work on several commercial mortgage transactions with him.

Without reservation, I attest to David's absolute command of the commercial mortgage industry. He has always provided reliable and accurate information and opinions and has evidenced absolute integrity. What separates David from many of the other "good guys", is that he can actually make a deal, unlike others who appear to have chosen between ephemeral philosophical niceties and economic realities. David Koontz is one of the rare deal makers out there who can accomplish both. His intellect, communication skills and finance industry sophistication belie the earnings.

As a former bank director, former two-term director of the California Mortgage Association, current fund manager and investment banker, I'm qualified to make this reference for this outstanding person.

Any interested party may call me for additional information.

Cordially,



Paul B. Elis
President

References for C. David Koontz

Corporate Network
P.O. Box 124968
San Diego, CA 92112
Office: 1.619.438.2857
CorporateNetwork@gmail.com

July 14, 2011

Re: C. David Koontz, Key West, FL
To Whom It May Concern:

I have known C. David Koontz for over 15 years. We have worked together as colleagues on many projects dealing with real estate, financial matters and commodity transfers.

His tireless energy and seemingly inexhaustible enthusiasm to tackle any assignment are a joy to behold. He is conscientious and reliable to the highest degree.

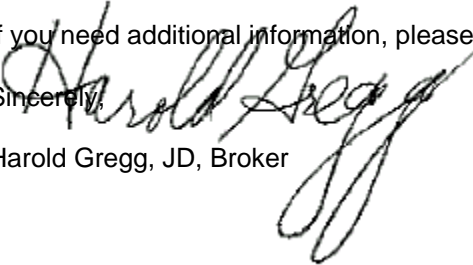
Whenever I need advice, I call David for that and more. He has a great facility for detail, a great listener and an even better problem solver.

His work ethic is beyond stellar. His call is usually the first call I receive at the beginning of the day and, more often than not, the last call I take in the evening hours.

If you need additional information, please contact me at the following number: 1.619.438.2857

Sincerely,

Harold Gregg, JD, Broker

A handwritten signature in black ink, appearing to read "Harold Gregg". The signature is written in a cursive style with a large, stylized "G" at the end.

References for C. David Koontz

To whom it may concern, I have Known David Koontz for over 25 years. I believe him to be a man of integrity, dedicated to complete any job he chooses to undertake, and a person whose opinion I respect and have sought out many times over the years.

Lance S. Mayster

Lance S. Mayster
President
Mayster & Company
710 June Terrace
Lake Zurich, IL. 60047
Work 847-847-1188
Cell 847-372-7200
lmayster@maysterco.com

David,

It has been a great pleasure doing business with you over the last 18 months. You have been proactive, relevant and have put 'skin in the game' above and beyond the call of duty as it relates to our project. Interactions with you have been forthright and honest and, beyond that, you are a great human being; the world should have more like you!

I am very much looking forward to continuing our business and personal relationship!

All the best,

John S. Salstrom

Chairman, President & CEO
Protectus Medical Devices, Inc.
110 First Ave. NE, Suite 1006
Minneapolis, MN 55413
Tel: (612) 379-3975
Fax: (612) 379-3976
www.ProtectusMedical.com

References for C. David Koontz

David Koontz was my business partner in a staffing company from 2002 to 2004. I found him to be an honest and astute partner. I frequently turn to him for advice in both the staffing and my other businesses.

Crystal Ruffo
Paradise Staffing Solutions
Purely Paradise Natural Bath Products

To: Whom It May Concern:

Subject: C. David Koontz/Referral Letter
Alexander Realty Capital

Mr. Koontz has without exception, demonstrated optimum levels of honesty, integrity and sound judgment in pursuit of excellence and the propagation of my best interests over the many years of our doing business together.

Mr. Koontz is an absolute pleasure to work with and is most deserving of my admiration and respect.

Mr. Koontz has not only proven to be a valuable business asset, but also a valuable friend.

Sincerely,
Luana Skinner-Ore
IM
The Hawaii Connection
thehawaiiconnection@yahoo.com
Ph/Cell: (808) 457-0238

I have had a business relationship with David for four or five years now. He has always been affable, helpful and honest. I look up to him as a both a business mentor and a friend. The thing I admire the most about him is that he has accomplished a lot in life but is very down to earth.

Gary Hackbart
Owner

References for C. David Koontz

Advantage Software LLC
www.invest-2win.com
608-742-0979

To Whom it May Concern:

Re: David Koontz

I have known David for 30 years and I can speak very highly for this great person of integrity, honesty, good common sense and creativity. David is that person, a rare upstanding friend who has integrity and honesty and a great sense of humor. It has been my privilege to know him and he has added to my life in many ways.

Sincerely,

Rutanya Alda
363 Manhattan Ave.
NYC, NY. 10026

David, as you know we have known and done business with each other for over 40 years. In that time you have shone nothing but the most integrity and honesty at all times. This is just one of the many reasons we have been acquaintances all these years.

Billy Ray Smith
Producer
Upm/Production Manager

David,

The experience I have had working with you has been wonderful. You have always been very nice and professional and we here at Parasec love having you as a client!
I wish you well in any new adventures you take on.

References for C. David Koontz

Thanks a bunch as always,
Jody

Jody Harrington
Account Executive
Parasec
888-372-7273 - phone
jharrington@parasec.com

From: Bradford A. Cox [mailto:bcox@tdwood.com]
Sent: Wednesday, July 13, 2011 2:38 PM
To: David Koontz
Subject: RE: References

David –

I have known you for many years and can say with confidence that you are a reliable and knowledgeable mortgage banker with many years of experience. Surviving the financial industry meltdown is proof to all that you have the “right stuff” to make it in this very challenging industry.

All the best.

Brad

Brad Cox, CCIM, CPM | Senior Vice President
Thomas D. Wood and Company | Mortgage Bankers
7349 Professional Parkway, E., Ste. B | Sarasota, FL 34240
Office: 941.552.9731 | Fax: 941.761.5795 | Mobile: 813.727.7709
Web Address: www.tdwood.com | Email: bcox@tdwood.com

I have known David Koontz for approximately 10 yrs. We have worked on a number of transactions. I have found him to have great integrity and a pleasure to do business with. I would have no hesitation recommending him to work on any project. For any specific information, please call me directly

Michael Zukerman
Managing Director

References for C. David Koontz

Whitestone Realty Capital, LLC
c/o Warshaw Burstein et al
555 5th Ave 11th Floor
New York, NY 10017
212-984-7836
212-972-9150 fax
917-562-8003 cell
mzukerman@whitstonrealty.com
michael_zukerman@yahoo.com

In my business association with David Koontz he is always helpful, forthright and diligent in putting a transaction together. He is efficient in his communication always keeping us up to date on progress and challenges with no excuses, just the facts. You can rely on whatever he conveys to you. David is a many of highest integrity which is welcome treat in this current business environment.

Don

Don David & Associates
Building & Protecting Wealth

Don David, LUTCF, CSA
PO Box 984
375 Pacific Blvd. SW, Suite B
Albany, OR 97321
Phone: 541.928.2353
Mobile: 541.990.4656
Fax: 541.812.1525
E-Mail: dd4now@aigadviser.com

To whom it may concern,

References for C. David Koontz

In the time that Vanderbilt has known David Koontz, he has shown us to have very good integrity and outstanding business values.

Best regards,

Stan Skates

Senior Account Executive
Vanderbilt Commercial Lending Inc
687 Nandina Pl Oxnard, Ca 93036
866-794-0317 Continental USA
805-760-7600 Direct Line
530-689-5570 Fax

To whom it may concern,

I have been fortunate to have the opportunity of getting to know Mr. David Koontz and his fine organization, Alexander Realty Capital for quite sometime. I have not only benefited greatly from my association with David as a colleague, but consider him a lifelong, valuable and trusted friend.

His honesty, integrity, professionalism and genuine concern for people, is glaringly apparent in virtually all he does. His credentials, track record and reputation are impeccable and impressive, however; what separates David and his organization from the pack, is that his word means something! He truly is one of the last Renaissance Men in this country. His valuable contribution to the world is an example to all of us on how to conduct ourselves as businessmen and as citizens of the world!

To put it simply, he cares!

It is an honor and a privilege to have an individual like David touch my life.

Whatever endeavors David decides to pursue in this game of life, rest assured, it will have merit and value and the best possible results!

Warmest regards

Michael J PapaGiorgio
CEO, ASI Global
313 Cimarron Rd E
Lombard, IL 60148
choiceman2651@yahoo.com
312 523-8750 Mobile

References for C. David Koontz
